Complete Case Management in a Sensible Time Frame

Beus Gilbert McGroder's Success Story

Law Practice Type: High stakes litigation, real estate and zoning law.
Number of Users: 25

Mary Crump and Gay Mennuti are both paralegals at Beus Gilbert McGroder, PLLC, a boutique law firm concentrating on high stakes litigation, real estate and zoning, and catastrophic personal injury cases.

Running on Empty?

Mary and Gay spent several months searching for the right case management system for Beus Gilbert. They spent a lot of time running around, trying to find a system that could meet the specific needs for a firm that combines a number of diverse and demanding practice groups. Unfortunately, pretty much everything that they demoed was not customizable to their needs. They needed "true case management," not something that somebody else thought that they needed. Mary and Gary ultimately discovered that what they needed was not so much a pre-set system as a platform that they could customize to work the way that the firm needed it to work.

> They needed "true case management," not something that somebody else thought they needed.

And that's what brought them to AdvoLogix. AdvoLogix leverages the unmatched customization capabilities of the Salesforce platform to give firms like Beus Gilbert exactly what they need to make their firm run faster and run better.

Getting Up and Running Fast - on AdvoLogix

After spending so much time searching through the wrong systems, Beus Gilbert wanted to get their new platform up and running fast. This is where AdvoLogix shines: we don't just make it possible to customize case management in Salesforce, we make it easy. Mary and Gay went from a standing start, building matter page layouts in August, to hit their first finish line, rolling out AdvoLogix to a pilot group on December 1.

That means that in pretty much the same time it took Beus Gilbert to find AdvoLogix in the first place, they were able to roll out the platform for the pilot practice group, with 25 users in over 80 cases.

Complete Case Management in a Sensible Time Frame

Beus Gilbert McGroder's Success Story

Law Practice Type: High stakes litigation, real estate and zoning law.
Number of Users: 25

Running in the Right Direction

Of course, running – even running fast – doesn't help you run better unless you are running in the right direction. That's where AdvoLogix gives you the winning edge once again: we give you what you need to pull together the parts of your practice on one platform so that your firm can run its best. Even within their ambitious deadline, Mary and Gay were able to integrate their new, customized matter pages to their iManage document system and Outlook.

That means that the Beus Gilbert can now use AdvoLogix as their platform for case management, documents, and communications – uniting once inefficient silos into single pane of glass that enables everyone to do their best work. That's why Mary and Gay are not just happy, but "absolutely happy" with AdvoLogix and its Salesforce platform.

Stay Tuned – There's More Good News To Come

Mary and Gay are getting ready to roll out AdvoLogix to additional parts of the firm. In the meantime they tell us that "overall, we're really glad we made this decision."

If you want to be really glad that you made the decision to get up and running on AdvoLogix, fast and in the right direction:

Contact our team to get started with a personalized AdvoLogix experience.

About AdvoLogix®

Founded in 2006, AdvoLogix®, is a leading enterprise legal management solution that helps law firms and general counsel automate unique business processes and simplify legal matter management. The AdvoLogix cloud-based enterprise solution centralizes matter management, conforms to unique workflows and practice standards, and provides industry leading security and reliability. Built on the leading cloud platform, Salesforce®, AdvoLogix offers comprehensive configuration and integration with thousands of add-on applications to extend the solution to meet specific business needs.